

KGAL continues to strengthen international presence

Christian Schulte Eistrup appointed Head of International Institutional Business

Grünwald, Germany 31.07.2019 – KGAL, a leading independent investment and asset manager, has appointed Christian Schulte Eistrup as Head of International Institutional Business as it seeks to further expand its presence within international investment markets.

In his new role, Schulte Eistrup will be responsible for developing KGAL's position in international markets, managing institutional relations, leading its primarily London-based international sales team and promoting the company's real assets capabilities to leading institutional asset owners. He joins from Optimum Asset Management where he was a Managing Director and a member of its management and investment committees. Christian Schulte Eistrup brings over 20 years' capital markets experience, including a number of years as Head of EMEA (Europe, Middle East, Africa) for BlackRock Alternative Specialists – Real Estate, as well as senior roles at Corestate Capital and Morgan Stanley.

Mr. Schulte Eistrup's appointment further supports the continued international expansion of KGAL's business across all asset classes. In 2018, the company completed real estate, infrastructure and aviation transactions totalling €1.9 billion, and managed investments of €20.5 billion. This included first-time capital subscriptions from five countries (France, Italy, the Netherlands, Spain and the United Kingdom).

Commenting on the appointment of Christian Schulte Eistrup, Florian Martin, Member of the KGAL Group Executive Committee, said: "We believe Christian's experience globally will play a vital role as we continue to pursue our international development strategy and seek to expand our relationships with leading institutional asset owners and consultants." Christian Schulte Eistrup added: "I am excited to join such an established real assets manager with a multi-decade track record of delivering attractive risk-adjusted returns for its clients. I look forward to building on the recent successes in KGAL's international expansion, in particular by leveraging the deep asset class expertise of our in-house transaction, portfolio and asset management teams."

Other members of KGAL's mainly London-based international sales team are: Elin Aberg (Nordics), Tim van den Brande (Benelux, France, Asia-Pacific), Jonathan May (UK and Ireland) and Peter Tschüscher (Switzerland, Liechtenstein, Austria, Italy).



KGAL GMBH & Co. KG
Ursula Schwarz
Head of
Marketing & Communications

Tölzer Str. 15
D-82031 Grünwald

T +49 89 64143-533
M +49 172 839 1642

ursula.schwarz@kgal.de
www.kgal.de
www.kgal-group.com

When using the image accompanying this media release, please credit: KGAL

Further information:

Matt Rogers
Director
JPES Partners
matt.rogers@jpespartners.com
+44 (0)20 7520 7624

Notes to Editors

KGAL Group is a leading, independent investment and asset manager with an investment volume of €20.5 billion. Its investment focus is on long-term capital investments for institutional and private investors in the real estate, infrastructure and aircraft asset classes. The Group, founded 50 years ago, operates across Europe and has its registered office in Grünwald near Munich. Taking return and risk aspects into account, 355 employees help achieve stable yields on a sustainable basis (as at 31/12/2018).



KGAL GMBH & Co. KG
Ursula Schwarz
Head of
Marketing & Communications

Tölzer Str. 15
D-82031 Grünwald

T +49 89 64143-533
M +49 172 839 1642

ursula.schwarz@kgal.de
www.kgal.de
www.kgal-group.com