

## “People beat location”

KGAL publishes Perspective Real Estate

**Grünwald, 11.03.2019 – In its “Perspective Real Estate” publication, leading independent investment and asset manager KGAL presents information about current developments, as well as supplying background knowledge. The most recent edition focuses on strategies for the real estate industry, walkability, and the London team’s favourite places in the city.**

The real estate industry has committed to the principle of “Location, location, location”, and the walkability concept is an idea that has taken root to reflect a tangible societal change. In his comments, André Zücker emphasises that “People beat location.” He is convinced that different fund strategies can exist alongside one another, provided that they are precisely developed and clearly defined.

Portfolio Manager for Real Estate, Helge Vahlenkamp describes the concept and sets out the consequences for the real estate industry in an interview. “Walkability will be key to future sites,” he explains, going on to point out that walkability is a benchmark that can help to describe the quality of a location: “It’s about whether pedestrians want to spend time somewhere; are there any cafés and supermarkets? Excellent public transport links are also a key requirement.”

The KGAL team in London recommend their favourite places near the office, which is located in the Cannon Green serviced office complex, just a 5–10 minute walk away from Borough Market and popular restaurant, The Oyster Shed.

Perspective Real Estate offers a concise and incisive overview of information about the real estate industry.

The KGAL Group is a leading independent investment and asset manager with an investment volume of €20.5 billion. The investments focus on long-term capital investments for institutional and private investors in the real estate, infrastructure and aviation asset classes. The Group, founded more than 50 years ago, operates across Europe and has its registered office in Grünwald near Munich. Taking into account aspects of revenue and risk, 355 employees help achieve stable yields on a sustainable basis. (As at 31/12/2018)



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